

# Weekly Shipping Market Update

23<sup>rd</sup> - 29<sup>th</sup> March 2020 | Week 13

## Market Analysis

At this point, the Covid-19 pandemic seems to be monopolizing all market (as well as all other) discussions across the world and any market insight without some sort of mention would be a major disconnect with the current reality being faced. As of late, the "eye of the storm" of this pandemic is now firmly over Europe and the US (a very large share of the world's largest economies), while it seems that we are ever further away from any end in sight right now.

Putting the focus back on to the shipping industry, during the 1st quarter of the year the setback noted on the whole of the dry bulk market has been considerable in more ways than one. Just to begin with, it has been the worst quarter noted for more than 3 years now, with most indicators pointing to the fact now that the recovery cycle that has been taking place over the past 3 years may well have come to an abrupt end. More emphatically the any other size segment, it is of note that the Capesize market has seen a close to 80% reduction in its BCI 5TC - 3month average figure as of now, reflecting in its most part, how problematic things have been for this size segment. In terms of the other major size segments in the dry bulk market, things don't seem to have been as dramatic in terms of earnings, though we should point out the relative "clampdown" being noted in the second hand market for a while now, underlining the damaged sentiment that is currently being shared amongst most market participants and possibly pointing towards a further downward pressure in freight rates to be in sight in the near-term. At the same time and given that asset price levels (though taking note that we are witnessing limited activity right now) have yet to show any sharp correction, this deterioration in sentiment may well be limited. As to how long this could last remains to be seen, while given the shared opinion that is being expressed right now of a considerable market rally to be noted down the line (later in the year), we may well note a possibility that any such price correction, or at least any significant one, may well never arrive.

Given that we are functioning under a tail risk event, things are even harder to "predict". Yet it is worth noting that any major step back in the global economy would result in an equal or even more severe drop in seaborne trade as well. However, even if total annual traded volumes were to fall, the amassed volume of cargoes that will accrue from the extended period of business disruptions could create an asymmetrical distribution in earnings, that may prove to be enough to shift average annual earnings back to more "optimistic" levels. In other words, the rebound in the freight market during the latter part of the year could be equally impressive to the drop noted now. On the other hand, it is worth noting that there is a significant unknown as to the timing of this as well as to its extent.

Many in the shipping industry are coming face to face now with very difficult decisions for the upcoming period. As things stand they can either take the choice to remove some the risks they hold under these mediocre to poor market conditions being faced, or they could chose to push their credit and cash flow to their limits and take the long shot of a steep upward return they may or may not take place at some point down the line.

Thomas Chasapis  
Research Analyst



## Week in numbers

### Dry Bulk Freight Market

|      | 27 Mar |  | W-O-W change |        |
|------|--------|--|--------------|--------|
|      |        |  | ±Δ           | ±%     |
| BDI  | 556    |  | ▼ -69        | -11.0% |
| BCI  | -97    |  | ▲ 24         | 20%    |
| BPI  | 729    |  | ▼ -78        | -9.7%  |
| BSI  | 641    |  | ▼ -100       | -13.5% |
| BHSI | 401    |  | ▼ -22        | -5.2%  |

### Tanker Freight Market

|      | 27 Mar |  | W-O-W change |      |
|------|--------|--|--------------|------|
|      |        |  | ±Δ           | ±%   |
| BDTI | 1,230  |  | ▲ 64         | 5.5% |
| BCTI | 855    |  | ▲ 7          | 0.8% |

### Newbuilding Market

| Aggregate Price Index |        |  | M-O-M change |      |
|-----------------------|--------|--|--------------|------|
|                       | 27 Mar |  | ±Δ           | ±%   |
| Bulkers               | 100    |  | 0            | 0.0% |
| Cont                  | 94     |  | 0            | 0.0% |
| Tankers               | 101    |  | 0            | 0.0% |
| Gas                   | 91     |  | 0            | 0.0% |

### Secondhand Market

| Aggregate Price Index |        |  | M-O-M change |       |
|-----------------------|--------|--|--------------|-------|
|                       | 27 Mar |  | ±Δ           | ±%    |
| Capesize              | 56     |  | 0            | 0.0%  |
| Panamax               | 59     |  | 0            | 0.0%  |
| Supramax              | 61     |  | 0            | 0.0%  |
| Handysize             | 65     |  | ▼ 0          | -0.7% |
| VLCC                  | 104    |  | ▼ -2         | -1.9% |
| Suezmax               | 94     |  | 0            | 0.0%  |
| Aframax               | 122    |  | 0            | 0.0%  |
| MR                    | 126    |  | 0            | 0.0%  |

### Demolition Market

| Avg Price Index (main 5 regions) |        |  | W-O-W change |         |
|----------------------------------|--------|--|--------------|---------|
|                                  | 27 Mar |  | ±Δ           | ±%      |
| Dry                              | 0      |  | ▼ -250       | -100.0% |
| Wet                              | 0      |  | ▼ -258       | -100.0% |

### Economic Indicators

|              | 27 Mar |  | M-O-M change |        |
|--------------|--------|--|--------------|--------|
|              |        |  | ±Δ           | ±%     |
| Gold \$      | 1,611  |  | ▼ -8         | -0.5%  |
| Oil WTI \$   | 21     |  | ▼ -32        | -60.3% |
| Oil Brent \$ | 24     |  | ▼ -34        | -58.2% |
| Iron Ore     | 86     |  | ▼ -6         | -6.4%  |
| Coal         | 88     |  | ▲ 8          | 10.0%  |

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# Freight Market

## Dry Bulkers - Spot Market

23<sup>rd</sup> - 29<sup>th</sup> March 2020

**Capesize** – The rebound in freight rates resumed this past week, with rates managing to post further gains by week's end. The BCI is in negative figures, but reached the -97bp, its highest point since February. Support came from the Far East, where some fresh interest emerged from local players. However, the announcement of the closure of S. African mine closures is expected to affect the market and lead to another drop in the upcoming days.

**Panamax** – Another week of declines in freight rates, with the BPI losing approximately 10% on a weekly basis and closing at 729bp. The uptick noted in demand for grains from USG was not enough to support the market, as activity in the rest of the Atlantic, as well as Pacific remained subdued. With the economic environment under pressure, we do not expect any significant improvement now.

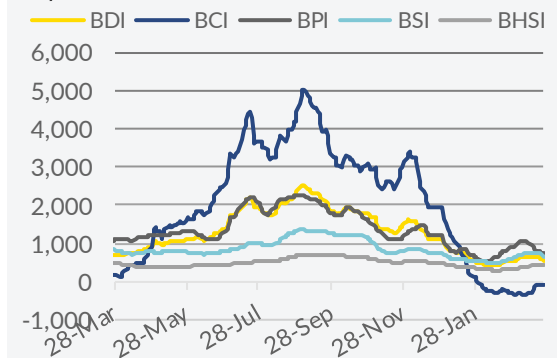
**Supramax** – Freight rates remained under pressure last week here as well, with the BSI falling again below the 700bp landmark to close in at 641bp, losing 13% in one week. The further slow-down witnessed in demand in SE Asia played a key role in last week's slide in freight earnings. Things in the Atlantic were not better last week, pushing rates even further.

**Handysize** – The market rebound was halted last week, as the market returned back to negative territory. The BHSI fell by around 5% on a w-o-w basis, reaching the 401bp. With activity slowing down in the Atlantic, at the same time that more units were arriving, the decline in rates was inevitable. A lack in fresh enquiries in the Pacific played its part as well in influencing last week's slide in rates.

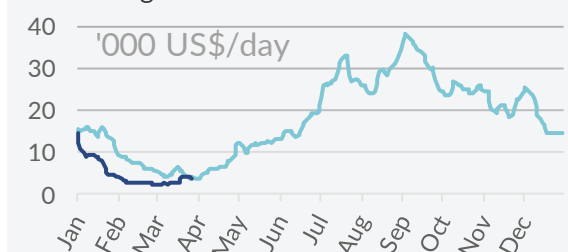
### Spot market rates & indices

|                         |  | 27 Mar    | 20 Mar    | ±%     | Average<br>2020 | 2019      |
|-------------------------|--|-----------|-----------|--------|-----------------|-----------|
| <b>Baltic Dry Index</b> |  |           |           |        |                 |           |
| BDI                     |  | 556       | 625       | -11.0% | 600             | 1,344     |
| <b>Capesize</b>         |  |           |           |        |                 |           |
| BCI                     |  | -97       | -121      | 19.8%  | 124             | 2,241     |
| BCI 5TC                 |  | \$ 3,675  | \$ 4,067  | -9.6%  | \$ 4,706        | \$ 17,854 |
| ATLANTIC RV             |  | \$ 4,760  | \$ 6,310  | -24.6% | \$ 7,064        | \$ 18,271 |
| Cont / FEast            |  | \$ 14,450 | \$ 16,375 | -11.8% | \$ 18,996       | \$ 34,767 |
| PACIFIC RV              |  | \$ 3,908  | \$ 3,796  | 3.0%   | \$ 3,621        | \$ 16,987 |
| FEast / ECSA            |  | \$ 3,482  | \$ 3,036  | 14.7%  | \$ 3,497        | \$ 17,040 |
| <b>Panamax</b>          |  |           |           |        |                 |           |
| BPI                     |  | 729       | 807       | -9.7%  | 795             | 1,384     |
| BPI - TCA               |  | \$ 6,563  | \$ 7,259  | -9.6%  | \$ 7,133        | \$ 11,090 |
| ATLANTIC RV             |  | \$ 4,970  | \$ 6,340  | -21.6% | \$ 6,030        | \$ 11,245 |
| Cont / FEast            |  | \$ 14,295 | \$ 16,223 | -11.9% | \$ 15,031       | \$ 19,398 |
| PACIFIC RV              |  | \$ 5,164  | \$ 5,738  | -10.0% | \$ 5,417        | \$ 9,804  |
| FEast / Cont            |  | \$ 1,179  | \$ 1,376  | -14.3% | \$ 1,419        | \$ 3,844  |
| <b>Supramax</b>         |  |           |           |        |                 |           |
| BSI                     |  | 641       | 741       | -13.5% | 598             | 877       |
| BSI - TCA               |  | \$ 7,054  | \$ 8,146  | -13.4% | \$ 6,588        | \$ 9,914  |
| USG / FEast             |  | \$ 19,042 | \$ 20,909 | -8.9%  | \$ 19,705       | \$ 21,136 |
| Med / FEast             |  | \$ 16,782 | \$ 18,300 | -8.3%  | \$ 16,525       | \$ 18,182 |
| PACIFIC RV              |  | \$ 6,164  | \$ 6,783  | -9.1%  | \$ 4,986        | \$ 8,890  |
| FEast / Cont            |  | \$ 2,280  | \$ 2,590  | -12.0% | \$ 1,652        | \$ 4,651  |
| USG / Skaw              |  | \$ 12,238 | \$ 15,291 | -20.0% | \$ 13,750       | \$ 14,664 |
| Skaw / USG              |  | \$ 7,122  | \$ 7,575  | -6.0%  | \$ 6,291        | \$ 7,590  |
| <b>Handysize</b>        |  |           |           |        |                 |           |
| BHSI                    |  | 401       | 423       | -5.2%  | 363             | 490       |
| BHSI - TCA              |  | \$ 7,224  | \$ 7,617  | -5.2%  | \$ 6,510        | \$ 7,178  |
| Skaw / Rio              |  | \$ 7,321  | \$ 8,054  | -9.1%  | \$ 6,356        | \$ 6,081  |
| Skaw / Boston           |  | \$ 7,750  | \$ 8,232  | -5.9%  | \$ 6,563        | \$ 6,504  |
| Rio / Skaw              |  | \$ 10,406 | \$ 11,478 | -9.3%  | \$ 10,447       | \$ 10,511 |
| USG / Skaw              |  | \$ 10,625 | \$ 11,975 | -11.3% | \$ 9,348        | \$ 7,901  |
| SEAsia / Aus / Jap      |  | \$ 5,547  | \$ 5,432  | 2.1%   | \$ 5,040        | \$ 6,713  |
| PACIFIC RV              |  | \$ 5,403  | \$ 5,243  | 3.1%   | \$ 4,754        | \$ 6,500  |

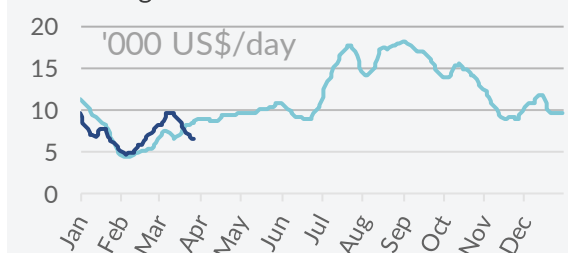
### Dry Bulk Indices



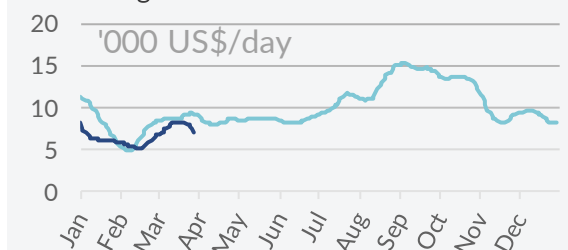
### BCI Average TCE



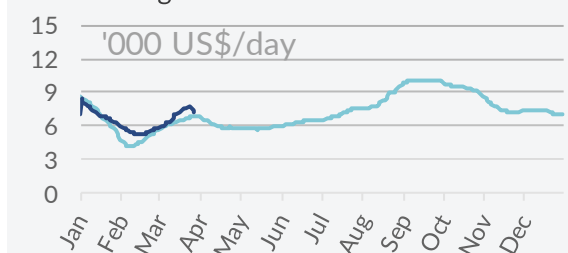
### BPI Average TCE



### BSI Average TCE



### BHSI Average TCE



— 2019 — 2020

# Freight Market

## Tankers - Spot Market

23<sup>rd</sup> - 29<sup>th</sup> March 2020

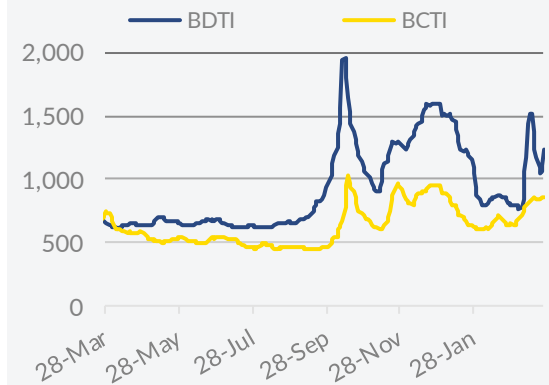
**Crude Oil Carriers** - This past week finished on positive note as the cheap price of oil worked in the markets favor. In the VL segment, the rising demand in the MEG helped boost rates, with the TCA rising by 34% on a weekly basis. This trend is expected to resume in April, especially if the COVID-19 situation starts to improve gradually. In the Suezmax front, the same pattern was noted, with the market ending on a rise, as the TCA gained 25%. The stronger WAF demand and the enticement of VL excess demand pushed rates on a rising route. In the Aframax sector, things followed the opposite trajectory, as the demand-supply balance did not lean towards the owners' favor. The TCA fell by 18% on a w-o-w basis.

**Oil Products** - On the DPP front, the positive momentum did not resume, as the short tonnage list in the MED/BSEA was not enough to push rates higher. The influx of fresh cargoes in the UKC market helped the segment curb some losses. On the CPP front, a generally negative week was noted, with the somehow increased demand being insufficient compared to the supply status in most regions.

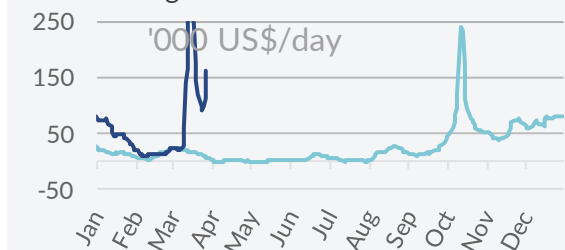
### Spot market rates & indices

|                              |        | 27 Mar     | 20 Mar     | ±%     | Average<br>2020 | 2019      |
|------------------------------|--------|------------|------------|--------|-----------------|-----------|
| <b>Baltic Tanker Indices</b> |        |            |            |        |                 |           |
| BDTI                         |        | 1,230      | 1,166      | 5.5%   | 1,086           | 867       |
| BCTI                         |        | 855        | 848        | 0.8%   | 728             | 613       |
| <b>VLCC</b>                  |        |            |            |        |                 |           |
| MEG-USG                      | WS     | 114.55     | 99.55      | 15.1%  | 58.69           | 33.64     |
|                              | \$/day | \$ 143,795 | \$ 122,349 | 17.5%  | \$ 48,011       | \$ 9,554  |
| MEG-SPORE                    | WS     | 166.46     | 115.46     | 44.2%  | 87.21           | 67.71     |
|                              | \$/day | \$ 185,009 | \$ 122,995 | 50.4%  | \$ 73,292       | \$ 42,767 |
| MEG-JAPAN                    | WS     | 162.29     | 112.50     | 44.3%  | 85.52           | 66.61     |
|                              | \$/day | \$ 178,993 | \$ 118,289 | 51.3%  | \$ 70,379       | \$ 40,235 |
| WAF-USG                      | WS     | 130.00     | 120.00     | 8.3%   | 88.89           | 67.44     |
|                              | \$/day | \$ 177,515 | \$ 163,775 | 8.4%   | \$ 102,726      | \$ 75,602 |
| <b>SUEZMAX</b>               |        |            |            |        |                 |           |
| WAF-USAC                     | WS     | 125.00     | 107.50     | 16.3%  | 109.94          | 86.38     |
|                              | \$/day | \$ 80,453  | \$ 68,151  | 18.1%  | \$ 60,138       | \$ 46,081 |
| BSEA-MED                     | WS     | 146.94     | 126.67     | 16.0%  | 124.18          | 103.20    |
|                              | \$/day | \$ 77,867  | \$ 64,432  | 20.9%  | \$ 51,813       | \$ 30,981 |
| <b>AFRAMAX</b>               |        |            |            |        |                 |           |
| NSEA-CONT                    | WS     | 159.44     | 182.22     | -12.5% | 134.35          | 117.06    |
|                              | \$/day | \$ 60,704  | \$ 77,287  | -21.5% | \$ 37,225       | \$ 23,410 |
| MEG-SPORE                    | WS     | 127.78     | 136.94     | -6.7%  | 140.21          | 127.42    |
|                              | \$/day | \$ 33,680  | \$ 37,378  | -9.9%  | \$ 26,611       | \$ 19,343 |
| CARIBS-USG                   | WS     | 136.25     | 173.75     | -21.6% | 223.19          | 127.91    |
|                              | \$/day | \$ 32,336  | \$ 47,314  | -31.7% | \$ 58,440       | \$ 19,566 |
| BALTIC-UKC                   | WS     | 130.56     | 157.50     | -17.1% | 114.56          | 95.59     |
|                              | \$/day | \$ 56,358  | \$ 73,653  | -23.5% | \$ 39,082       | \$ 25,348 |
| <b>DPP</b>                   |        |            |            |        |                 |           |
| CARIBS-USAC                  | WS     | 180.00     | 187.50     | -4.0%  | 234.13          | 151.03    |
|                              | \$/day | \$ 44,813  | \$ 47,894  | -6.4%  | \$ 55,531       | \$ 31,394 |
| ARA-USG                      | WS     | 118.13     | 115.63     | 2.2%   | 137.04          | 116.63    |
|                              | \$/day | \$ 21,579  | \$ 21,743  | -0.8%  | \$ 21,135       | \$ 12,425 |
| SEASIA-AUS                   | WS     | 135.63     | 141.25     | -4.0%  | 125.32          | 115.83    |
|                              | \$/day | \$ 40,086  | \$ 42,701  | -6.1%  | \$ 26,334       | \$ 20,048 |
| MED-MED                      | WS     | 167.50     | 176.94     | -5.3%  | 125.69          | 117.21    |
|                              | \$/day | \$ 57,888  | \$ 63,799  | -9.3%  | \$ 30,226       | \$ 21,651 |
| <b>CPP</b>                   |        |            |            |        |                 |           |
| MEG-JAPAN                    | WS     | 172.50     | 176.25     | -2.1%  | 122.73          | 119.65    |
|                              | \$/day | \$ 49,538  | \$ 51,062  | -3.0%  | \$ 22,660       | \$ 19,065 |
| CONT-USAC                    | WS     | 184.72     | 173.33     | 6.6%   | 166.98          | 133.65    |
|                              | \$/day | \$ 26,058  | \$ 24,480  | 6.4%   | \$ 18,690       | \$ 10,590 |
| CARIBS-USAC                  | WS     | 135.00     | 170.00     | -20.6% | 175.79          | 131.01    |
|                              | \$/day | \$ 22,825  | \$ 31,969  | -28.6% | \$ 28,253       | \$ 19,249 |
| USG-CONT                     | WS     | 91.79      | 116.07     | -20.9% | 128.27          | 94.94     |
|                              | \$/day | \$ 9,127   | \$ 14,585  | -37.4% | \$ 12,058       | \$ 4,402  |

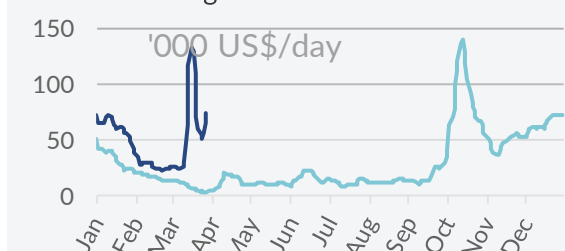
### Tanker Indices



### VLCC Average TCE



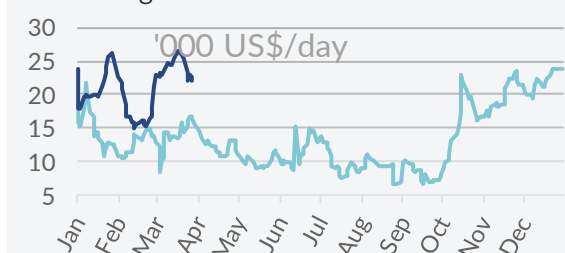
### Suezmax Average TCE



### Aframax Average TCE



### MR Average TCE



— 2019 — 2020

# Freight Market Period Charter

23<sup>rd</sup> - 29<sup>th</sup> March 2020

## Dry Bulk period market TC rates

|                  | 27 Mar    | 21 Feb    | ±%     | last 5 years |           |           |
|------------------|-----------|-----------|--------|--------------|-----------|-----------|
|                  |           |           |        | Min          | Avg       | Max       |
| <b>Capesize</b>  |           |           |        |              |           |           |
| 12 months        | \$ 11,500 | \$ 14,500 | -20.7% | \$ 6,200     | \$ 14,153 | \$ 23,200 |
| 36 months        | \$ 12,000 | \$ 13,750 | -12.7% | \$ 6,950     | \$ 13,855 | \$ 20,950 |
| <b>Panamax</b>   |           |           |        |              |           |           |
| 12 months        | \$ 11,000 | \$ 12,000 | -8.3%  | \$ 4,950     | \$ 10,142 | \$ 14,950 |
| 36 months        | \$ 11,250 | \$ 11,750 | -4.3%  | \$ 6,200     | \$ 10,178 | \$ 12,950 |
| <b>Supramax</b>  |           |           |        |              |           |           |
| 12 months        | \$ 9,750  | \$ 9,750  | 0.0%   | \$ 4,450     | \$ 9,604  | \$ 13,950 |
| 36 months        | \$ 9,500  | \$ 9,750  | -2.6%  | \$ 6,200     | \$ 9,421  | \$ 12,700 |
| <b>Handysize</b> |           |           |        |              |           |           |
| 12 months        | \$ 9,250  | \$ 9,250  | 0.0%   | \$ 4,450     | \$ 8,089  | \$ 11,200 |
| 36 months        | \$ 9,750  | \$ 9,750  | 0.0%   | \$ 5,450     | \$ 8,048  | \$ 9,950  |

## Latest indicative Dry Bulk Period Fixtures

M/V "LAKE DAWN", 81902 dwt, built 2013, dely Onahama 03 Apr, \$112% BPI74 index, for 1 year, to Comerge

M/V "AMPHITRITE", 98697 dwt, built 2012, dely Kandla 23/28 Mar, \$10,250, for 13/15 months, to Swiss Marine

M/V "PUNTA", 51500 dwt, built 2013, dely Singapore prompt abt, \$7,250, for 5/8 months, to Susesea Bulk

M/V "LILA II", 34604 dwt, built 2012, dely Nghi Son, Vietnam 18 Mar, \$7,000, for 5,000 first 45 days, 3/5 months, to Chart Not Rep

M/V "PEACE PEARL", 76000 dwt, built 2013, dely Zhanjiang 13/14 Mar, \$10,000, for 3/5 months, to Ausca

## Tanker period market TC rates

|                | 27 Mar    | 21 Feb    | ±%    | last 5 years |           |           |
|----------------|-----------|-----------|-------|--------------|-----------|-----------|
|                |           |           |       | Min          | Avg       | Max       |
| <b>VLCC</b>    |           |           |       |              |           |           |
| 12 months      | \$ 58,000 | \$ 30,000 | 93.3% | \$ 19,000    | \$ 34,831 | \$ 65,000 |
| 36 months      | \$ 36,500 | \$ 30,500 | 19.7% | \$ 23,500    | \$ 32,207 | \$ 45,000 |
| <b>Suezmax</b> |           |           |       |              |           |           |
| 12 months      | \$ 40,000 | \$ 30,250 | 32.2% | \$ 15,500    | \$ 25,662 | \$ 44,000 |
| 36 months      | \$ 29,000 | \$ 27,500 | 5.5%  | \$ 19,500    | \$ 25,347 | \$ 35,000 |
| <b>Aframax</b> |           |           |       |              |           |           |
| 12 months      | \$ 27,000 | \$ 21,500 | 25.6% | \$ 13,250    | \$ 20,482 | \$ 30,000 |
| 36 months      | \$ 20,500 | \$ 20,500 | 0.0%  | \$ 16,750    | \$ 19,831 | \$ 27,000 |
| <b>MR</b>      |           |           |       |              |           |           |
| 12 months      | \$ 16,250 | \$ 15,500 | 4.8%  | \$ 12,000    | \$ 14,871 | \$ 21,000 |
| 36 months      | \$ 14,500 | \$ 14,250 | 1.8%  | \$ 14,000    | \$ 14,964 | \$ 18,250 |

## Latest indicative Tanker Period Fixtures

M/T "SEA LEOPARD", 320000 dwt, built 2011, \$57,500, for 1 year trading, to CLEARLAKE

M/T "BARBAROSA", 165000 dwt, built 2009, \$45,000, for 1 year trading, to Trafigura

M/T "ADAFERA", 105000 dwt, built 2004, \$24,500, for 6 months trading, to Trafigura

M/T "HAFNIA AMERICA", 75000 dwt, built 2006, \$35,000, for 6 months trading, to CLEARLAKE

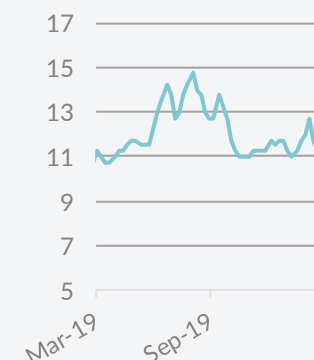
M/T "MAREX EXPRESS", 47000 dwt, built 2013, \$16,500, for 1 year trading, to ST SHIPPING

## Dry Bulk 12 month period charter rates (USD '000/day)

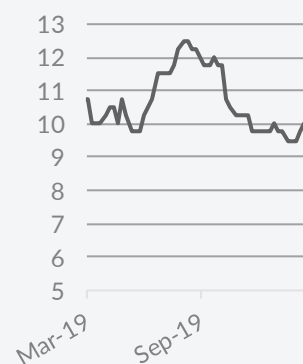
### Capesize



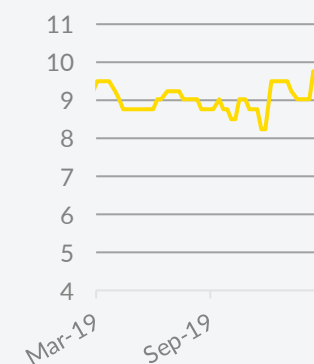
### Panamax



### Supramax



### Handysize

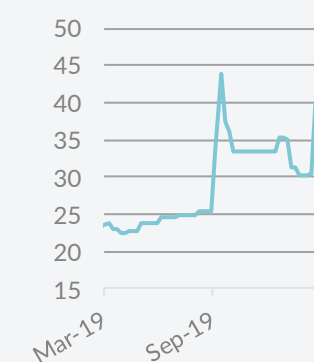


## Tanker 12 month period charter rates (USD '000/day)

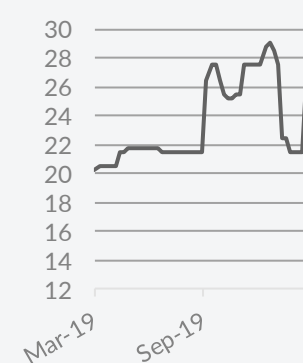
### VLCC



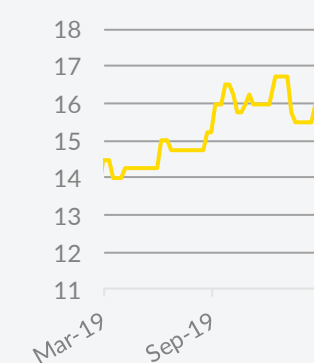
### Suezmax



### Aframax



### MR



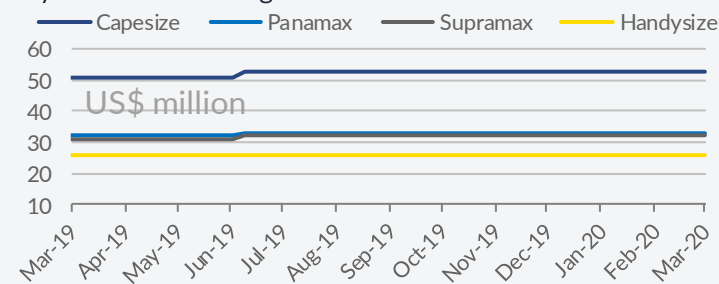


# Sale & Purchase Newbuilding Orders

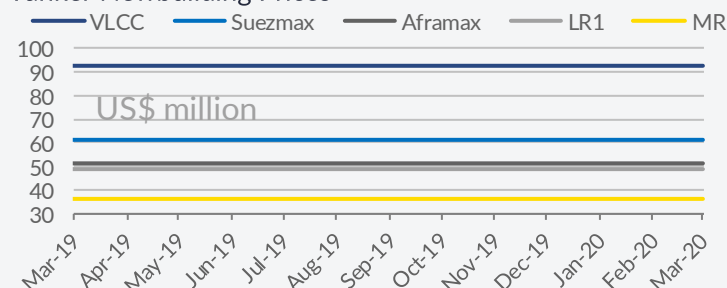
23<sup>rd</sup> - 29<sup>th</sup> March 2020

A further decline was noted last week in interest for newbuilding orders, as buyers remain reluctant to spend capital amid the uncertain economic environment that has been created as part of the COVID-19 pandemic lockdown. However, with the China and several other Far Eastern countries, seemingly having surpassed the worst part of the health crisis, we managed to see some slight flow of new orders trickle through last week. Business has started to re-open to some extent, a fact that may give some slight boost to new ordering activity over the coming weeks. Nevertheless, when looking at the bigger picture of what's going on and seeing how the situation is unfolding in Europe and the US, we are likely going to see overall buying appetite remain at minimal levels. What's more is that given how most of the major world economies are now struggling to cope under the pressure, there seems to be minimal appetite for speculation on this front, especially given that newbuilding prices are still relatively high comparatively to the current market conditions being faced as well as compared to the bargain opportunities most potential buyers now expect that they will find in the second hand market.

## Dry Bulk Newbuilding Prices



## Tanker Newbuilding Prices



### Indicative Dry NB Prices (US\$ million)

|                         | 27 Mar | 21 Feb | ±%   | last 5 years |      |      |
|-------------------------|--------|--------|------|--------------|------|------|
|                         |        |        |      | Min          | Avg  | Max  |
| <b>Dry Bulkers</b>      |        |        |      |              |      |      |
| Capesize (180,000dwt)   | 53.0   | 53.0   | 0.0% | 41.8         | 47.6 | 54.0 |
| Kamsarmax (82,000dwt)   | 34.0   | 34.0   | 0.0% | 24.3         | 28.6 | 34.0 |
| Panamax (77,000dwt)     | 33.0   | 33.0   | 0.0% | 23.8         | 27.8 | 33.0 |
| Ultramax (64,000dwt)    | 32.0   | 32.0   | 0.0% | 22.3         | 26.7 | 32.0 |
| Handysize (37,000dwt)   | 26.0   | 26.0   | 0.0% | 19.5         | 22.7 | 26.0 |
| <b>Container</b>        |        |        |      |              |      |      |
| Post Panamax (9,000teu) | 82.5   | 82.5   | 0.0% | 82.5         | 84.0 | 88.5 |
| Panamax (5,200teu)      | 48.5   | 48.5   | 0.0% | 48.0         | 50.8 | 58.5 |
| Sub Panamax (2,500teu)  | 27.0   | 27.0   | 0.0% | 26.0         | 27.9 | 33.0 |
| Feeder (1,700teu)       | 21.5   | 21.5   | 0.0% | 21.5         | 22.9 | 27.0 |

### Indicative Wet NB Prices (US\$ million)

|                      | 27 Mar | 21 Feb | ±%   | last 5 years |       |       |
|----------------------|--------|--------|------|--------------|-------|-------|
|                      |        |        |      | Min          | Avg   | Max   |
| <b>Tankers</b>       |        |        |      |              |       |       |
| VLCC (300,000dwt)    | 93.0   | 93.0   | 0.0% | 80.0         | 89.6  | 97.0  |
| Suezmax (160,000dwt) | 61.5   | 61.5   | 0.0% | 53.0         | 59.5  | 65.0  |
| Aframax (115,000dwt) | 51.0   | 51.0   | 0.0% | 43.0         | 48.8  | 54.0  |
| LR1 (75,000dwt)      | 48.5   | 48.5   | 0.0% | 42.0         | 45.4  | 48.5  |
| MR (56,000dwt)       | 36.5   | 36.5   | 0.0% | 32.5         | 35.1  | 36.8  |
| <b>Gas</b>           |        |        |      |              |       |       |
| LNG 175k cbm         | 185.5  | 185.5  | 0.0% | 184.0        | 190.7 | 200.0 |
| LPG LGC 80k cbm      | 70.0   | 70.0   | 0.0% | 70.0         | 72.2  | 79.0  |
| LPG MGC 55k cbm      | 62.0   | 62.0   | 0.0% | 62.0         | 63.8  | 68.5  |
| LPG SGC 25k cbm      | 40.0   | 40.0   | 0.0% | 40.0         | 41.6  | 45.5  |

### Reported Transactions

| Type   | Units | Size        | Shipbuilder                 | Price | Buyer                      | Delivery  | Comments                                    |
|--------|-------|-------------|-----------------------------|-------|----------------------------|-----------|---|
| BULKER | 4     | 325,000 dwt | Qingdao Beihai, China       | N/A   | Bocomm Lease, China        | 2021      | Ore carrier, long term T/C attached to Vale |
| BULKER | 2     | 62,964 dwt  | Nantong Xiangyu, China      | N/A   | Nisshin Shipping, Japan    | 2022      |   |
| TANKER | 2     | 16,000 dwt  | Fukuoka Shipbuilding, Japan | N/A   | Maruha Nichiro, Japan      | 2021      | Chemical tankers                            |
| CONT   | 4     | 1,868 teu   | Zhejiang Yangfan, China     | N/A   | Zhejiang Seaport, China    | 2021/2022 |   |
| GAS    | 1     | 5,000 cbm   | Sasaki, Japan               | N/A   | Toda Kisen, Japan          | 2021      | LPG   |
| GAS    | 2     | 3,500 cbm   | Shitanoe Zosen, Japan       | N/A   | AST Inc., Japan            | 2021      | LPG   |
| MPP    | 3     | 13,400 dwt  | Shin Kochi, Japan           | N/A   | Undisclosed                | 2022      |   |
| PASS   | 1     | 700 pax     | Incat Tasmania, Australia   | N/A   | Seaworld Express, S. Korea | 2022      |   |

# Sale & Purchase Secondhand Sales

23<sup>rd</sup> - 29<sup>th</sup> March 2020

On the dry bulk side, things continue to remain at an overwhelming quiet state this week, with activity continuing to remain at a minimum, firmly establishing in an emphatic way the disruptions and the lack of buying appetite that is present in the second hand market right now. The COVID-19 pandemic is looking to likely to continue to leave the market at a very subdued state, while at the same time the expectation amongst buyers grows ever more towards the possibility that there will be a sharp flow of bargain hunting opportunities in the near-term, a fact that leaves many to refrain from acting now.

On the tankers side, activity has also held at relatively subdued levels, though given the better performance that was seen in the tanker freight markets, and especially in the freight markets for crude oil tankers, it seems as though things have been kept slightly more lively here. Market disruptions have been evident here as well, while the slight scale back in freight rates has also influenced buying appetite.

## Indicative Dry Bulk Values (US\$ million)

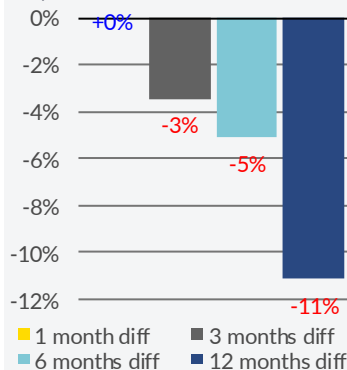
|                  |             |        |        | last 5 years |      |      |      |
|------------------|-------------|--------|--------|--------------|------|------|------|
|                  |             | 27 Mar | 21 Feb | ±%           | Min  | Avg  | Max  |
| <b>Capesize</b>  |             |        |        |              |      |      |      |
| 180k dwt         | Resale      | 51.00  | 51.00  | 0.0%         | 34.5 | 45.8 | 54.0 |
| 180k dwt         | 5 year old  | 28.00  | 28.00  | 0.0%         | 23.0 | 30.8 | 39.0 |
| 170k dwt         | 10 year old | 22.00  | 22.00  | 0.0%         | 12.0 | 20.6 | 27.5 |
| 150k dwt         | 15 year old | 14.00  | 14.00  | 0.0%         | 6.5  | 12.4 | 16.5 |
| <b>Panamax</b>   |             |        |        |              |      |      |      |
| 82k dwt          | Resale      | 31.00  | 31.00  | 0.0%         | 22.5 | 28.6 | 32.0 |
| 82k dwt          | 5 year old  | 23.50  | 23.50  | 0.0%         | 11.5 | 19.7 | 25.0 |
| 76k dwt          | 10 year old | 13.50  | 13.50  | 0.0%         | 7.3  | 12.4 | 16.5 |
| 74k dwt          | 15 year old | 9.50   | 9.50   | 0.0%         | 3.5  | 8.0  | 11.5 |
| <b>Supramax</b>  |             |        |        |              |      |      |      |
| 62k dwt          | Resale      | 28.00  | 28.00  | 0.0%         | 19.0 | 26.1 | 30.0 |
| 58k dwt          | 5 year old  | 17.00  | 17.00  | 0.0%         | 11.0 | 16.1 | 20.5 |
| 56k dwt          | 10 year old | 12.50  | 12.50  | 0.0%         | 6.0  | 11.6 | 14.5 |
| 52k dwt          | 15 year old | 8.50   | 8.50   | 0.0%         | 3.5  | 7.4  | 10.5 |
| <b>Handysize</b> |             |        |        |              |      |      |      |
| 37k dwt          | Resale      | 23.00  | 23.50  | -2.1%        | 17.0 | 21.5 | 24.5 |
| 37k dwt          | 5 year old  | 17.00  | 17.00  | 0.0%         | 7.8  | 13.8 | 17.5 |
| 32k dwt          | 10 year old | 9.00   | 9.00   | 0.0%         | 6.0  | 9.2  | 12.5 |
| 28k dwt          | 15 year old | 5.75   | 5.75   | 0.0%         | 3.5  | 5.5  | 8.0  |

## Indicative Tanker Values (US\$ million)

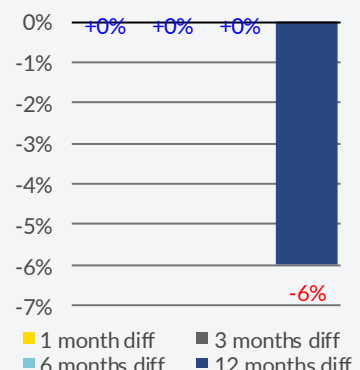
|                |             |        |        | last 5 years |      |      |       |
|----------------|-------------|--------|--------|--------------|------|------|-------|
|                |             | 27 Mar | 21 Feb | ±%           | Min  | Avg  | Max   |
| <b>VLCC</b>    |             |        |        |              |      |      |       |
| 310k dwt       | Resale      | 103.00 | 104.00 | -1.0%        | 82.0 | 93.0 | 106.0 |
| 310k dwt       | 5 year old  | 77.00  | 77.00  | 0.0%         | 60.0 | 70.2 | 84.0  |
| 250k dwt       | 10 year old | 51.00  | 52.00  | -1.9%        | 38.0 | 47.0 | 59.0  |
| 250k dwt       | 15 year old | 35.00  | 36.50  | -4.1%        | 21.5 | 29.9 | 41.0  |
| <b>Suezmax</b> |             |        |        |              |      |      |       |
| 160k dwt       | Resale      | 71.00  | 71.00  | 0.0%         | 54.0 | 63.5 | 73.0  |
| 150k dwt       | 5 year old  | 53.00  | 53.00  | 0.0%         | 40.0 | 49.3 | 62.0  |
| 150k dwt       | 10 year old | 37.00  | 37.00  | 0.0%         | 25.0 | 33.7 | 44.5  |
| 150k dwt       | 15 year old | 23.50  | 23.50  | 0.0%         | 16.0 | 19.9 | 23.5  |
| <b>Aframax</b> |             |        |        |              |      |      |       |
| 110k dwt       | Resale      | 56.00  | 56.00  | 0.0%         | 43.5 | 50.2 | 57.0  |
| 110k dwt       | 5 year old  | 42.50  | 42.50  | 0.0%         | 29.5 | 36.7 | 47.5  |
| 105k dwt       | 10 year old | 31.00  | 31.00  | 0.0%         | 18.0 | 24.3 | 33.0  |
| 105k dwt       | 15 year old | 19.00  | 19.00  | 0.0%         | 11.0 | 14.2 | 20.0  |
| <b>MR</b>      |             |        |        |              |      |      |       |
| 52k dwt        | Resale      | 40.00  | 40.00  | 0.0%         | 33.0 | 36.4 | 40.0  |
| 52k dwt        | 5 year old  | 31.00  | 31.00  | 0.0%         | 23.0 | 26.8 | 31.0  |
| 45k dwt        | 10 year old | 20.00  | 20.00  | 0.0%         | 14.5 | 17.8 | 21.0  |
| 45k dwt        | 15 year old | 12.00  | 12.00  | 0.0%         | 9.0  | 10.8 | 13.5  |

## Price movements of 5 year old Dry Bulk assets

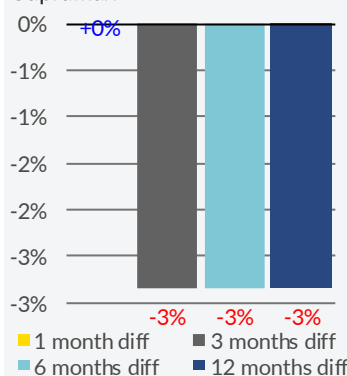
### Capesize



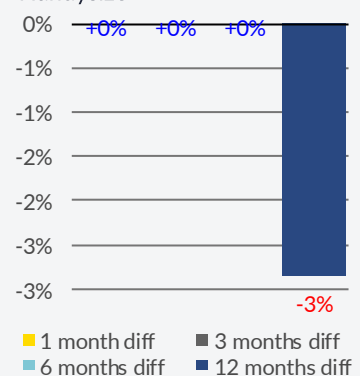
### Panamax



### Supramax

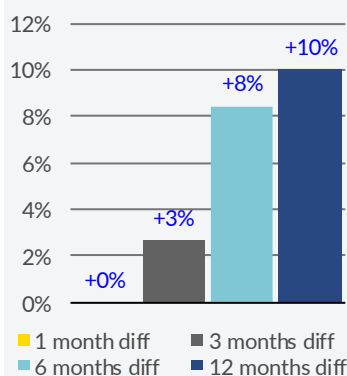


### Handysize

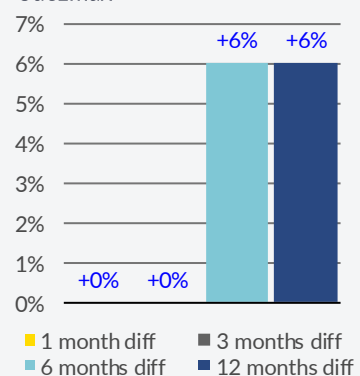


## Price movements of 5 year old Tanker assets

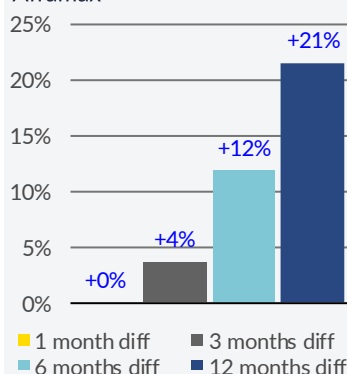
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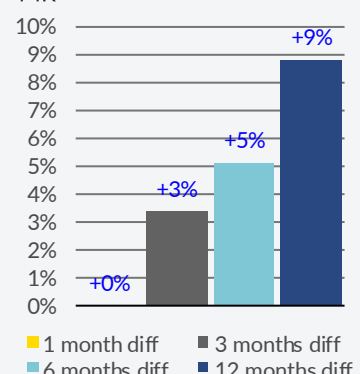
### Suezmax



### Aframax



### MR



# Sale & Purchase Secondhand Sales



23<sup>rd</sup> - 29<sup>th</sup> March 2020

| Tankers       |                    |         |       |                                  |            |                  |              |   |   |
|---------------|--------------------|---------|-------|----------------------------------|------------|------------------|--------------|---|---|
| Size          | Name               | Dwt     | Built | Shipbuilder                      | M/E        | Coating          | Price        | Buyers  | Comments  |
| SUEZ          | CRIMSON            | 146,645 | 1998  | SAMSUNG HEAVY, S. Korea          | B&W        |                  | N/A          | undisclosed                                   |   |
| AFRA          | AQUANAUT           | 113,033 | 2003  | HYUNDAI SAMHO, S. Korea          | B&W        |                  | \$ 16.7m     | U. A. E. Based - Brizo Tanker Ship Management |   |
| MR            | NOBLE SPIRIT       | 45,282  | 2001  | MINAMI-NIPPON USUKI, Japan       | B&W        | ZINC Coated      | \$ 7.0m      | Chinese                                       |   |
| PROD/CHEM     | WINTER OAK         | 13,114  | 2009  | SEKWANG SHIPBUILDING -, S. Korea | MAN-B&W    | EPOXY            | \$ 7.2m      | Singaporean                                   |   |
| Bulk Carriers |                    |         |       |                                  |            |                  |              |   |   |
| Size          | Name               | Dwt     | Built | Shipbuilder                      | M/E        | Gear             | Price        | Buyers  | Comments  |
| SMAX          | AFRICAN KINGFISHER | 55,476  | 2009  | KAWASAKI SHIPBUILDING, Japan     | MAN-B&W    | 4 X 30t CRANES   | \$ 10.0m     | Indonesian - Tanto                            | bss prompt dely early-mid Apr '20, DD due May '20 |
| SMAX          | NOVA GORICA        | 53,100  | 2008  | YANGZHOU DAYANG, China           | MAN-B&W    | 4 X 35t CRANES   | \$ 7.0m      | Greek   |   |
| SMAX          | AIFANOURIOS        | 50,220  | 2002  | SHANGHAI SHIPYARD, China         | MAN-B&W    | 4 X 35t CRANES   | \$ 4.9m      | Far Eastern                                   |   |
| HANDY         | CLIPPER KAMOSHIO   | 32,226  | 2009  | KANDA KAWAJIRI, Japan            | Mitsubishi | 4 X 30,5t CRANES | rgn \$ 7.25m | Greek   | DD due Jul '20                                    |
| Containers    |                    |         |       |                                  |            |                  |              |   |   |
| Size          | Name               | TEU     | Built | Shipbuilder                      | M/E        | Gear             | Price        | Buyers  | Comments  |
| POST PMAX     | ALLEGORIA          | 5,527   | 2006  | CHINA KAOHSIUNG, Taiwan          | Sulzer     |                  | \$ 15.0m     | German  |   |
| FEEDER        | MALTE RAMBOW       | 1,118   | 2005  | JINLING, China                   | MAN        | 2 X 45t CRANES   | \$ 2.8m      | Greek   | SS/DD due May '20, old sale                       |

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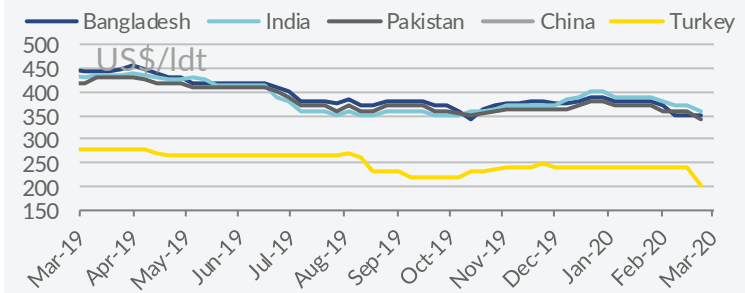
# Sale & Purchase

## Demolition Sales

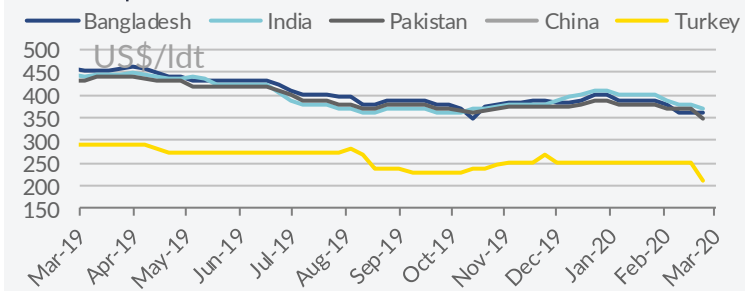
23<sup>rd</sup> - 29<sup>th</sup> March 2020

With the whole of the Indian Sub-Continent Ship Recycling market now in full lockdown, we expect cash buyers to undertake minimal activity over the coming weeks given the fact that they will not be able to beach any vessels they purchase from here on out for some time now. The vessels that had arrived before the lockdown will be the only units that will be beached over the following couple of weeks. Despite this fact, last week we did see a few new deals being reported, many or all of which were probably agreed on earlier this month and the vessels only now arrived at the breakers yards. Most of these units were delivered to Bangladesh, the last of the countries in the region to impose strict a strict lockdown on all vessel calls at the country's ports. This closure is now set to stay in force at least until the 7th of April, but a further extension of this is very likely to take place. In India, the lockdown had already started early on last week, with the restrictions already being announced to hold until the 14th April. In Pakistan, the impact was even more severe from the blockade of new units arriving, as the local market was already was already struggling to compete with the rest of the Indian Sub-Continent for several months now.

### Dry Scrap Prices



### Wet Scrap Prices



### Indicative Dry Prices (\$/Ldt)

|                      |            | 27 Mar | 20 Mar | ±% |  | Min | Avg | Max |
|----------------------|------------|--------|--------|----|--|-----|-----|-----|
| Indian Sub Continent |            |        |        |    |  |     |     |     |
|                      | Bangladesh | -      | 350    | -  |  | 220 | 364 | 455 |
|                      | India      | -      | 360    | -  |  | 225 | 361 | 445 |
|                      | Pakistan   | -      | 340    | -  |  | 220 | 361 | 460 |
| Far East Asia        |            |        |        |    |  |     |     |     |
|                      | China      | -      | -      |    |  | 110 | 194 | 290 |
| Mediterranean        |            |        |        |    |  |     |     |     |
|                      | Turkey     | -      | 200    | -  |  | 145 | 233 | 305 |

### Indicative Wet Prices (\$/Ldt)

|                      |            | 27 Mar | 20 Mar | ±% | Min | Avg | Max |
|----------------------|------------|--------|--------|----|-----|-----|-----|
| Indian Sub Continent |            |        |        |    |     |     |     |
|                      | Bangladesh | -      | 360    | -  | 245 | 381 | 475 |
|                      | India      | -      | 370    | -  | 250 | 379 | 470 |
|                      | Pakistan   | -      | 350    | -  | 245 | 378 | 470 |
| Far East Asia        |            |        |        |    |     |     |     |
|                      | China      | -      | -      | -  | 120 | 210 | 300 |
| Mediterranean        |            |        |        |    |     |     |     |
|                      | Turkey     | -      | 210    | -  | 150 | 243 | 315 |

### Reported Transactions

| Type                 | Vessel's Name | Dwt    | Built | Country Built | Ldt   | US\$/Ldt   | Buyer       | Sale Comments  |
|----------------------|---------------|--------|-------|---------------|-------|------------|-------------|----------------|
| Bulker               | FUXING        | 42,203 | 1991  | Japan         | 7,637 | \$ 346/Ldt | Bangladeshi |                |
| Cont                 | RT ODIN       | 20,461 | 2001  | China         | 7,410 | N/A        | Bangladeshi |                |
| Cont                 | STAR OF LUCK  | 19,260 | 1997  | S. Korea      | 6,986 | \$ 380/Ldt | Bangladeshi |                |
| Gas                  | GRAJAU        | 8,875  | 1987  | Germany       | 5,073 | \$ 211/Ldt | undisclosed | "As is" Brazil |
| Offshore/supp<br>ort | SEVEN PELICAN | 2,333  | 1985  | Norway        | -     | N/A        | Turkish     |                |



# Trade Indicators

## Markets | Currencies | Commodities

23<sup>rd</sup> - 29<sup>th</sup> March 2020

The new head of DNB's shipping and offshore says the Norwegian bank is ready to work with clients as they battle to overcome the "extreme situation" created by the global coronavirus pandemic and the oil price collapse. Jan Ole Huseby, who takes over this week from high-profile figure Kristin Holth, said offshore faces a "very severe impact" while most shipping sectors will see demand contracting sharply. "For our clients, this is an extreme situation today," Huseby told TradeWinds. "The best thing we can do is to be close to them and be ready to work with them when needs occur." Speaking alongside Holth, he added: "We will of course work to the best of our ability, but in this constantly changing situation it is harder than other crises."

Huseby, 42, is succeeding Holth as head of DNB's Ocean Industries division, which she has led since its creation two years ago to coordinate the bank's shipping, offshore, oilfield services and seafood activities. Most shipping markets will be hard hit by the crisis, the banker admitted. "Some sectors, such as tankers, are doing well, but others like the car market are facing longer-term issues. But this crisis is bearing down on most shipping segments with demand weakening."

Source: Tradewinds

|                    | 27 Mar   | 21 Feb   | ±%     | Min     | Avg     | Max     |
|--------------------|----------|----------|--------|---------|---------|---------|
| last 12 months     |          |          |        |         |         |         |
| <b>Markets</b>     |          |          |        |         |         |         |
| 10year US Bond     | 0.75     | 1.47     | -49.1% | 0.50    | 1.84    | 2.59    |
| S&P 500            | 2,541.5  | 3,337.8  | -23.9% | 2,237   | 2,999   | 3,386   |
| Nasdaq             | 7,502.4  | 9,576.6  | -21.7% | 6,861   | 8,296   | 9,817   |
| Dow Jones          | 21,636.8 | 28,992.4 | -25.4% | 18,592  | 26,778  | 29,551  |
| FTSE 100           | 5,510.3  | 7,403.9  | -25.6% | 4,994   | 7,241   | 7,687   |
| FTSE All-Share UK  | 3,021.9  | 4,132.7  | -26.9% | 2,728   | 3,986   | 4,258   |
| CAC40              | 4,351.5  | 6,029.7  | -27.8% | 0       | 5,516   | 6,111   |
| Xetra Dax          | 9,632.5  | 13,579.3 | -29.1% | 8,442   | 12,370  | 13,789  |
| Nikkei             | 19,389.4 | 23,386.7 | -17.1% | 12,748  | 21,127  | 24,084  |
| Hang Seng          | 23,484.3 | 27,308.8 | -14.0% | 21,696  | 27,304  | 30,157  |
| DJ US Maritime     | 141.2    | 243.6    | -42.1% | 112.3   | 254.1   | 300.1   |
| <b>Currencies</b>  |          |          |        |         |         |         |
| \$ per €           | 1.10     | 1.08     | 1.8%   | 1.07    | 1.11    | 1.14    |
| \$ per £           | 1.23     | 1.29     | -5.2%  | 1.16    | 1.27    | 1.34    |
| £ per €            | 0.90     | 0.84     | 7.4%   | 0.83    | 0.87    | 0.93    |
| ¥ per \$           | 108.4    | 112.0    | -3.2%  | 102.3   | 108.7   | 112.0   |
| \$ per Au\$        | 0.61     | 0.66     | -8.0%  | 0.56    | 0.68    | 0.72    |
| \$ per NoK         | 0.09     | 0.11     | -11.9% | 0.00    | 0.11    | 0.12    |
| \$ per SFr         | 0.96     | 0.98     | -2.1%  | 0.93    | 0.99    | 1.02    |
| Yuan per \$        | 7.09     | 7.03     | 0.8%   | 6.69    | 6.96    | 7.18    |
| Won per \$         | 1,222.0  | 1,206.6  | 1.3%   | 1,133.1 | 1,181.7 | 1,274.7 |
| \$ INDEX           | 98.4     | 99.3     | -0.9%  | 37.4    | 97.6    | 102.8   |
| <b>Commodities</b> |          |          |        |         |         |         |
| Gold \$            | 1,611.4  | 1,619.3  | -0.5%  | 1,266.0 | 1,451.5 | 1,658.0 |
| Oil WTI \$         | 20.9     | 52.6     | -60.3% | 19.5    | 54.4    | 65.7    |
| Oil Brent \$       | 24.1     | 57.7     | -58.2% | 24.1    | 60.6    | 74.0    |
| Palm Oil           | -        | -        | -      | 562.0   | 562.0   | 562.0   |
| Iron Ore           | 85.9     | 91.8     | -6.4%  | 78.5    | 95.0    | 126.4   |
| Coal Price Index   | 88.0     | 80.0     | 10.0%  | 55.0    | 71.4    | 100.0   |
| White Sugar        | 351.1    | 423.9    | -17.2% | 301.3   | 344.2   | 428.2   |

### Currencies

#### US Dollar per Euro



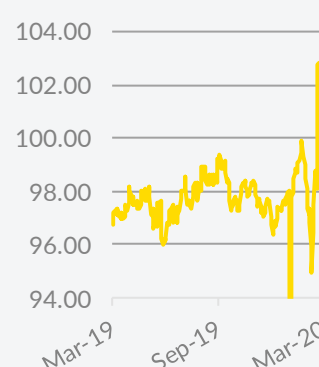
#### Yen per US Dollar



#### Yuan per US Dollar

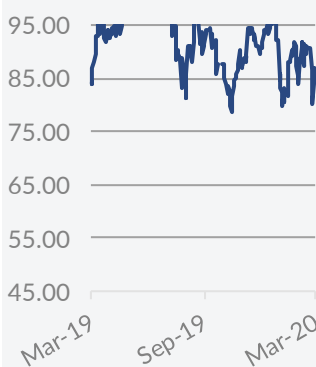


#### US Dollar INDEX

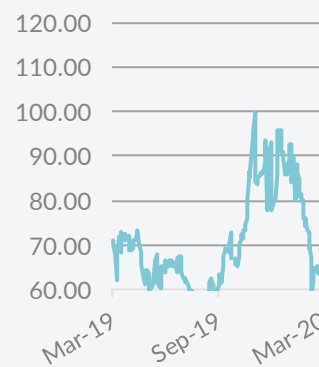


### Commodities

#### Iron Ore (TSI)



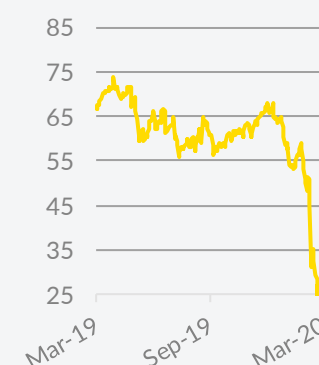
#### Coal Price Index



#### Oil WTI \$



#### Oil Brent \$



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23<sup>rd</sup> - 29<sup>th</sup> March 2020 | Week 13

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## Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

|           | Resale     | 5 year old | 10 year old | 15 year old |
|-----------|------------|------------|-------------|-------------|
| Capesize  | 180,000dwt | 180,000dwt | 170,000dwt  | 150,000dwt  |
| Panamax   | 82,000dwt  | 82,000dwt  | 76,000dwt   | 74,000dwt   |
| Supramax  | 62,000dwt  | 58,000dwt  | 56,000dwt   | 52,000dwt   |
| Handysize | 37,000dwt  | 32,000dwt  | 32,000dwt   | 28,000dwt   |
| VLCC      | 310,000dwt | 310,000dwt | 250,000dwt  | 250,000dwt  |
| Suezmax   | 160,000dwt | 150,000dwt | 150,000dwt  | 150,000dwt  |
| Aframax   | 110,000dwt | 110,000dwt | 105,000dwt  | 95,000dwt   |
| MR        | 52,000dwt  | 45,000dwt  | 45,000dwt   | 45,000dwt   |

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